

3210 Proffit Road Charlottesville, VA 22911 Office 434-973-2066

To Whom It May Concern,

We recently decided to upgrade our wireless network for our entire campus. We have three buildings over a 7 acre parcel. Phil and Gary came in and after a brief tour, had a easy-to-understand quote back to us in just a day.

We had some specific goals we wanted to accomplish with a new network. After the installation was complete, all our needs were met.

Before the actual network installation, we switched over our phone lines and internet to a new carrier and the install went very badly. We had volunteers that were unavailable to be on site during the change over and many things were disrupted. I called PJ Networks asking for help and within a few hours we were up and running. Just to note, this was even before we had signed off on the new network and still working with the old one. We could not have asked for better service to get the staff back up and working. Even though it was a comparably small network, they made us feel like a big customer.

We talked with three different network installers and PJ Networks showed the most knowledge and competence. They just knew what they were talking about. Phil and Gary were up to date on the latest products on the market. All the staff felt very good about choosing them for the job.

During the install, Gary never had any problems and showed excellent knowledge of what the system needed. His workin my opinion was flawless and very well done. The room that contains all the electronic devices has never been organized and set up this well before.

We are very grateful for the service we received and if you would like to ask any other questions, please feel free to contact me at the above address and phone number

Sincerely

Bill Mack

Building and Grounds

Bill Mark